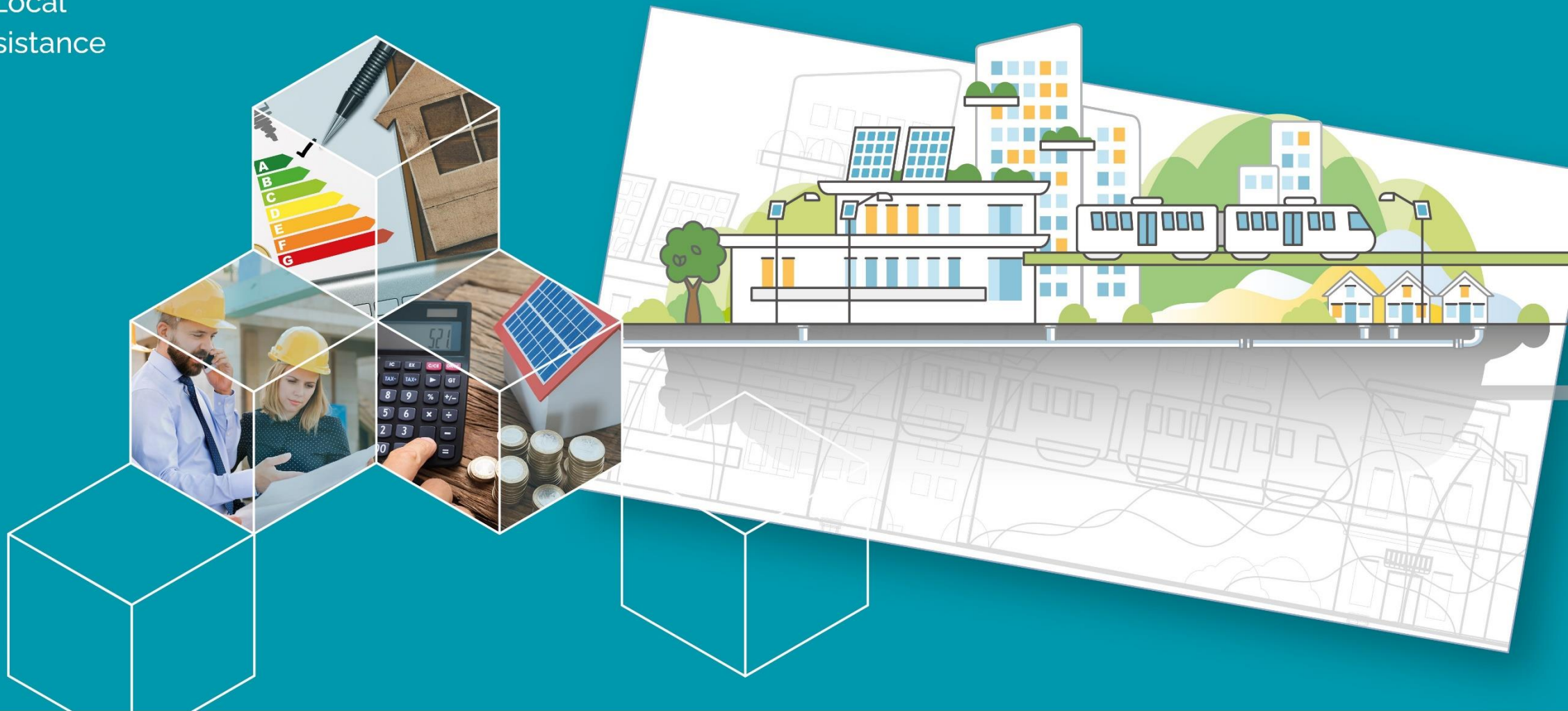


ELENA

European Local
Energy Assistance

Making investments happen



Value added at a crucial stage



Value added to already **Mature** projects



IDEA



PROPOSAL



INVESTMENT

ELENA



PROJECT DELIVERY



LONG-TERM BENEFIT



Energy audits



Project management



Stakeholder engagement



Technical studies



Tender preparation



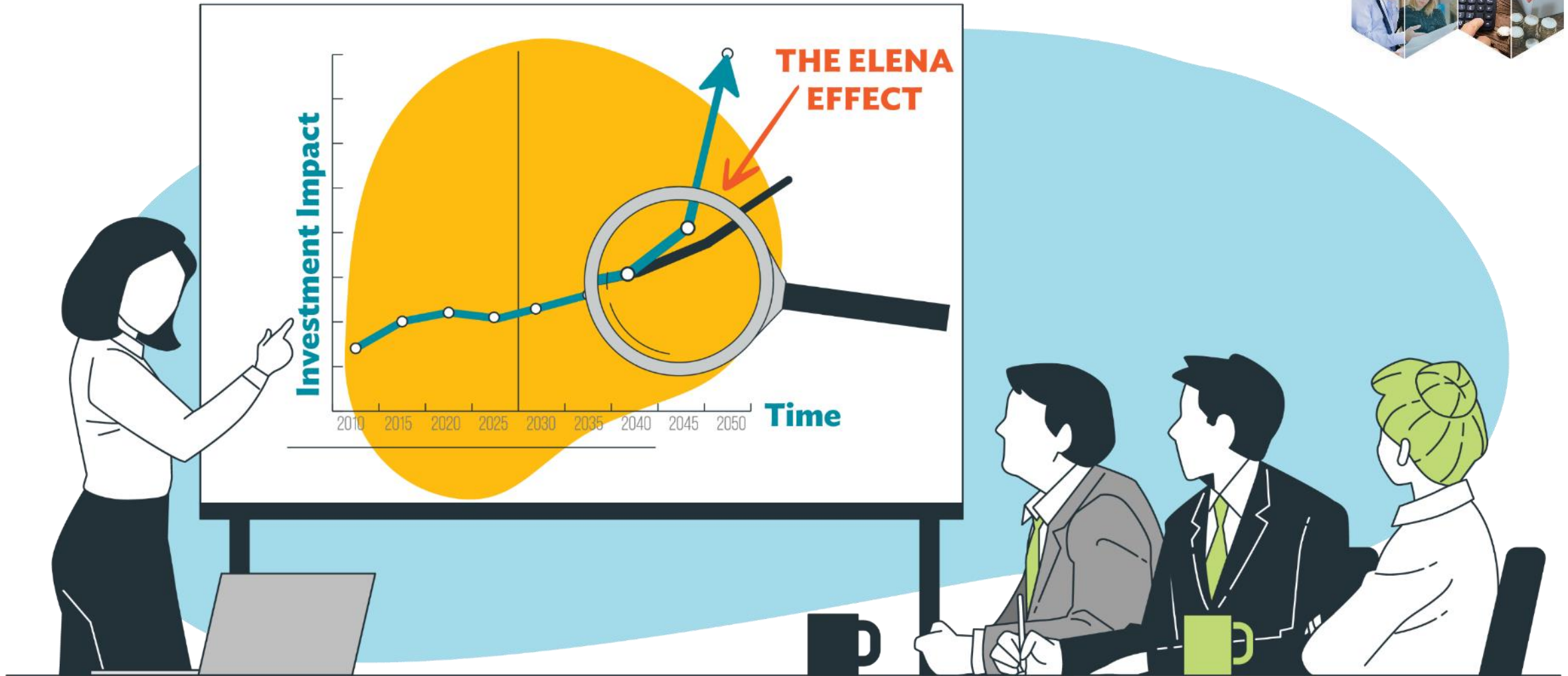
Communication and promotion



Business plans



Financial and legal advisory



Public entities

Ready to assist:



Central government



Government agencies



Regional authorities



Local authorities
(municipalities)

Illustrative – not exhaustive



Private entities

Ready to assist:

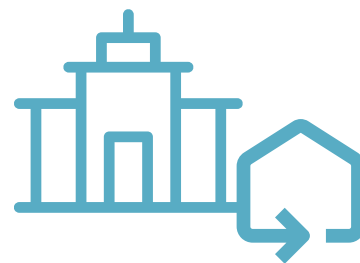
-  Energy agencies
-  One-stop-shops
-  Associations
 -  Social Housing
 -  Homeowners
 -  Business/Industry
-  Banks & financial intermediaries



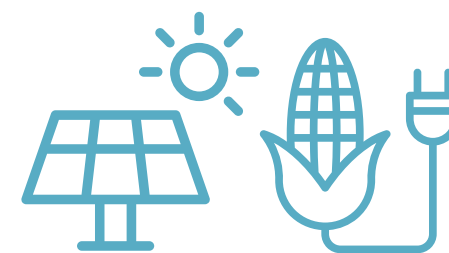
Illustrative – not exhaustive



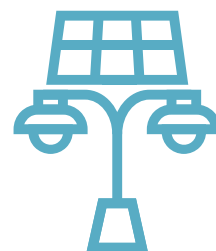
Helping you deliver...



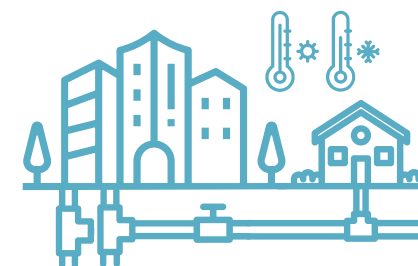
Building Renovation



Renewables Solar - Biomass



Street Lighting



Street District Heating & Cooling

Residential Renovations



Helping you deliver...



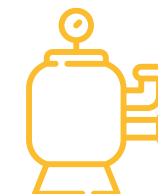
Housing Renovation



Solar PV



Solar WH



Biomass boilers



Heat pumps

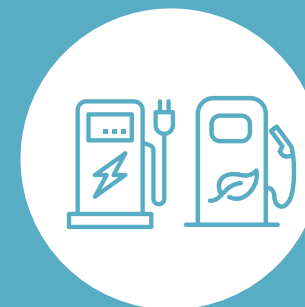
Integrated Renewables

Sustainable Urban Transport

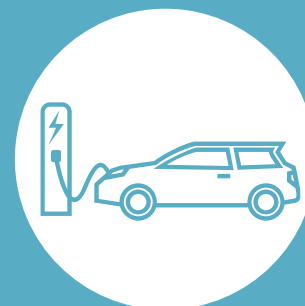
Helping you deliver...



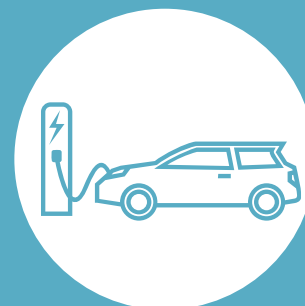
Public transport



Electric & Alternative Fuels



Charging Stations



Modal Shift IT

Investment portfolio – Mix & Match

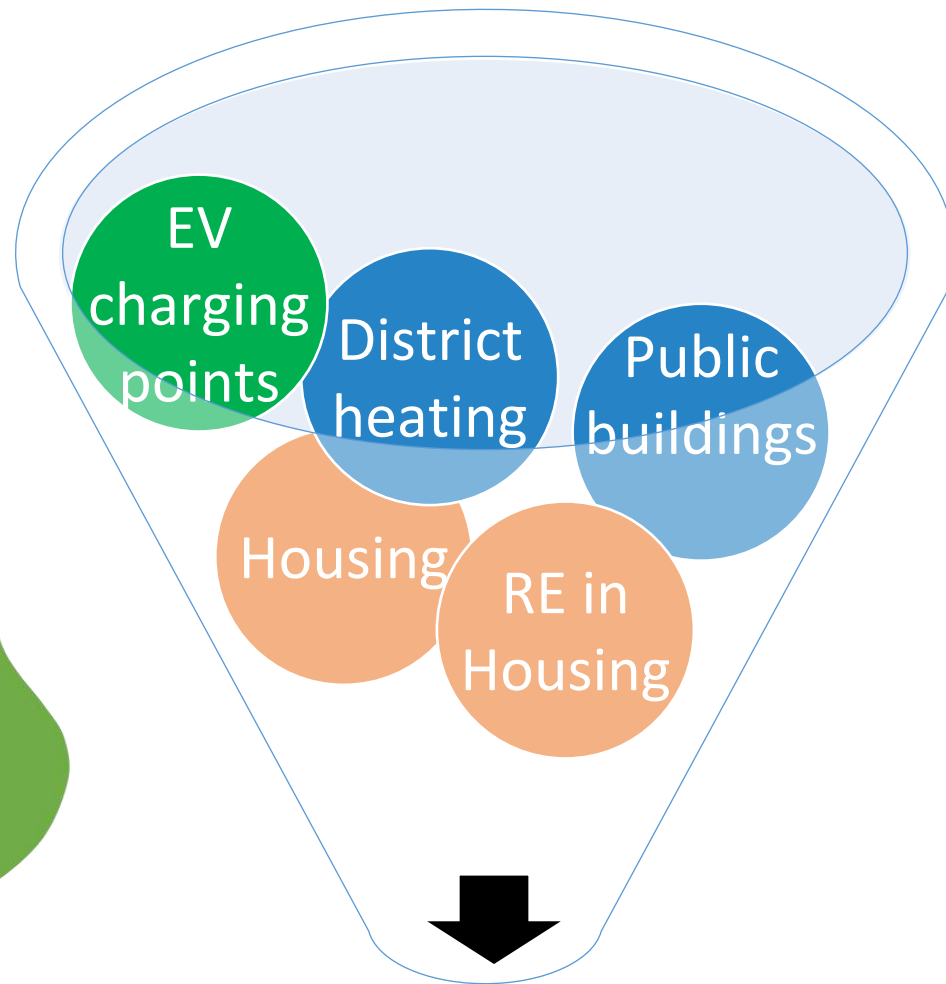
ENERGY



MOBILITY



RESIDENTIAL



€100m
€90m
€80m
€70m
€60m
€50m
€40m
€30m
€20m
€10m

ELENA

Selection criteria

Mature projects at scale !



Investment within 3 years



Investment volume €30 million+



+ Innovation & Ambition



Leveraged investment

ELENA funds up to 90% of preparation costs, typically € 1-3 million



SUSTAINABLE ENERGY

20x



TRANSPORT

10x



RESIDENTIAL

10x



Internal staff

- Costs of personnel clearly assigned to the project
- Salaries, social security charges and other statutory costs

External experts

- Feasibility, design and market studies
- Structuring of programmes, business plans, energy audits
- Legal/financial advisory
- Preparing of tendering procedures
- Bundling of smaller projects to form bankable packages



Application process

Things to know:



- Open for business all year round
- First come, first served



- Tell us about your:
 - Investment portfolio
 - Technical assistance needs





Engage



PHASE 1
Pre - Application & Eligibility
Check in with ELENA: Discover the possibilities and meet the baseline criteria



PHASE 2
Full Proposal - developed and refined together with EIB
Investments, costs, savings, scope...
ELENA experts support your in the process



PHASE 3
Submission & approval
Your final proposal is submitted to the European Commission and after approval the ELENA contract is signed

Impact

PEOPLE

**EIB experts motivated to
help organize your projects
and make them bankable**



Supporting investments across the EU



To date:

- Over 190 projects across most EU members
- Over EUR 11.5 billion of investments supported
- Over EUR 345 million of grants awarded



Summary



Required Investment

€30 Million

Leverage factor

10x / 20x

Applications

Continuous

Grants

90% or € 1-3 Million

Timeframe

3 or 4 years

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Making investments happen

